



### Metsä Board Results for FY 2024

Presentation material

6 February 2025

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#### **Q4 2024 in brief**

- Decreased paperboard volumes with stable sales prices compared to Q3 2024
- Due to the low demand in Q4, production was adjusted with temporary layoffs
- In market pulp, stable demand situation in Europe. In China, demand returned to normal levels
- Metsä Fibre's long repair shutdown in Kemi bioproduct mill had EUR -9 million impact on Metsä Board's operating result
- Q4 operating result includes EUR +7.5 million insurance compensation regarding the Kemi mill explosion in Q1



#### Sales

446
EUR million

Q3 2024: EUR 499m Q4 2023: EUR 423m



# Comparable operating result

-3.6
EUR million

Q3 2024: EUR 42m Q4 2023: EUR 0.7m

## Paperboard deliveries

342,000

tonnes

Q3 2024: 388,000t Q4 2023: 299,000t

# Paperboard production

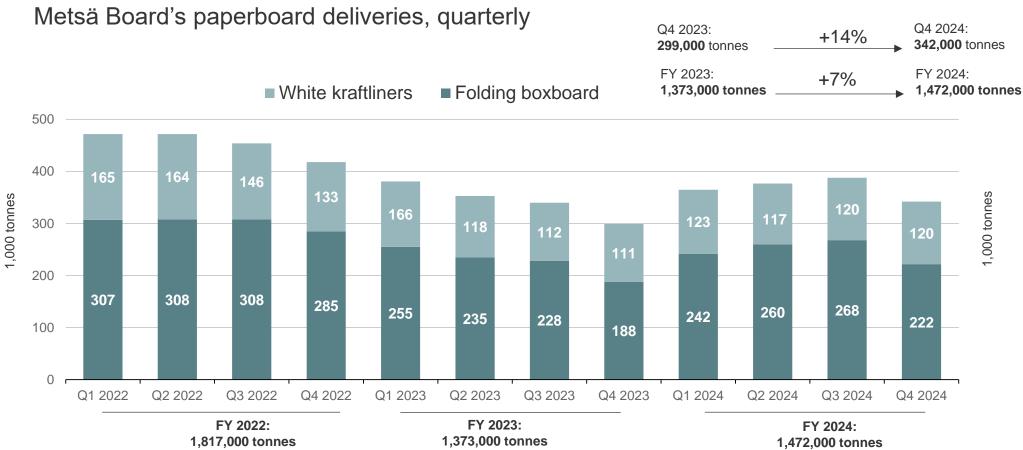
356,000

tonnes

Q3 2024: 414,000t Q4 2023: 311,000t

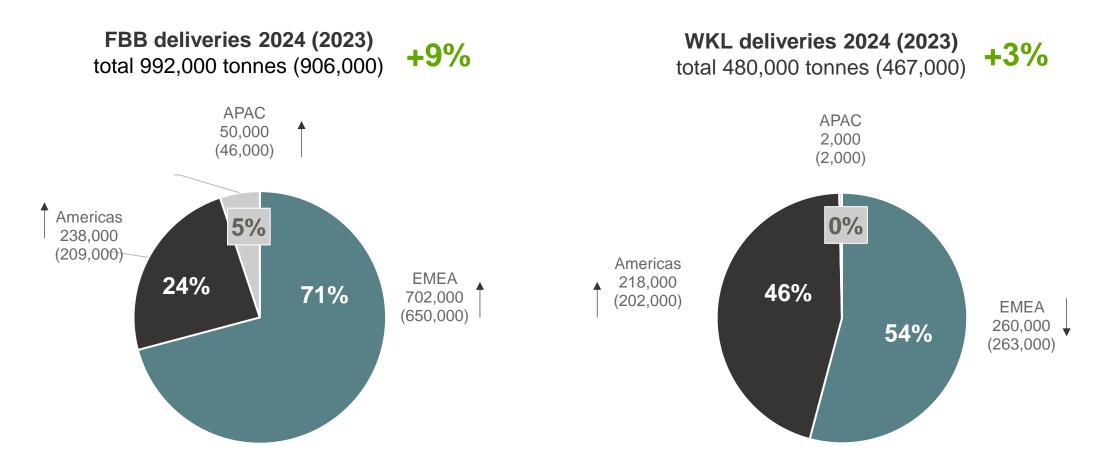


### Paperboard sales seasonally low in Q4





### Paperboard deliveries by region



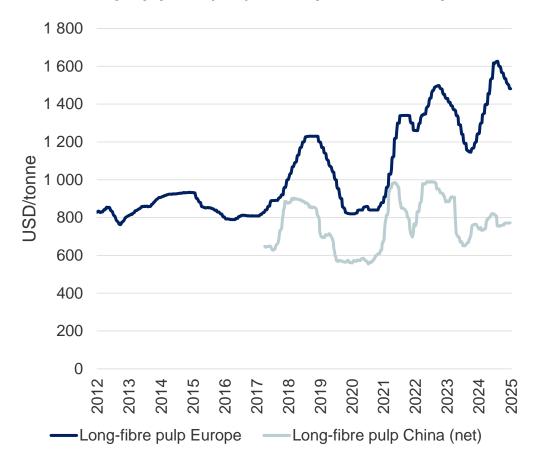


FBB = Folding boxboard WKL = White kraftliners, coated and uncoated

### Market pulp

- Market pulp deliveries (2024 vs 2023)
  - Metsä Board +2%: (400,000t vs 394,000t)
  - Metsä Fibre<sup>1)</sup> -11%: (2,484,000t vs 2,747,000t)
- In Europe, demand for softwood market pulp was stronger in H1/24 than in H2/24. In China, the demand was halted from the summer to early autumn.
- Supply of softwood pulp has been limited due to the planned/unplanned shutdowns, political strikes in Finland and global logistical bottlenecks
- Price (PIX) development<sup>2)</sup> in softwood pulp
  - 2024 vs 2023: Europe +17%, China +2%
  - Q4/2024 vs Q3/2024: Europe -5%, China -1%

#### Softwood pulp price (PIX) development in Europe and China





Metsä Fibre's total pulp delivery volumes

### Key sustainability figures

**TARGET** 

set for 2030

**ACTUAL** 

FY 2024

Accidents at work TRIF, TARGET 0

**ACTUAL 3.4** FY 23: 6.1



Certified wood fibre TARGET >90%

**ACTUAL 92%** FY 23: 91



Fossil-based CO<sub>2</sub>

emissions<sup>1)</sup> Scopes 1&2

**TARGET 0** 

**ACTUAL:** 

**Scope 1: 169kt** 

FY 23: 181kt

Scope 2: 82kt

FY 23: 2kt



Process water use<sup>2)</sup>

TARGET -35%

**ACTUAL -11% F**Y 23: +3.5



Energy efficiency<sup>2)</sup>

**TARGET +10%** 

**ACTUAL +0.9%** FY 23: -5,8

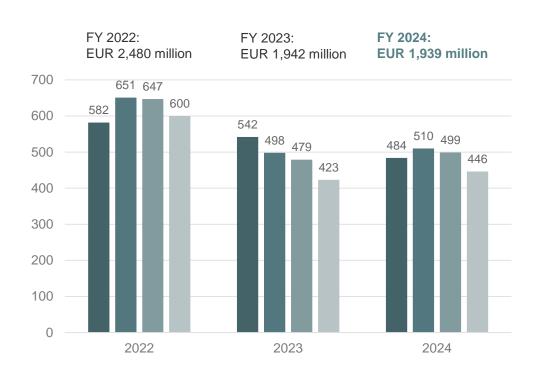




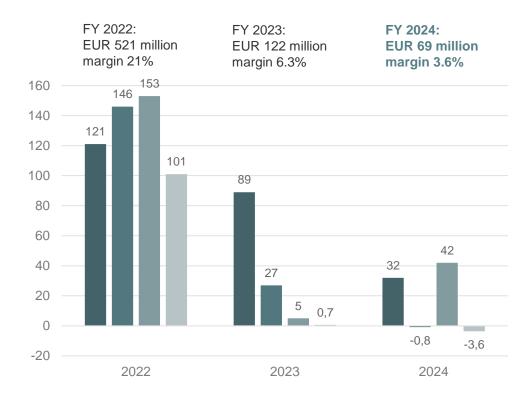


### Stable sales in 2024 with weak profitability

### Sales, quarterly **EUR million**



### Comparable operating result, quarterly EUR million and % of sales





### Result comparison

#### Comparable operating result and % of sales

**Q4/24: EUR -3.6 million, -0.8% Q4/23: EUR 0.7 million, 0.2%** 

#### **Positives:**

- ✓ Increased paperboard volumes (+43kton)
- → Lower energy and chemical costs
- Less maintenance
- Insurance compensation, EUR 7.5m\*

#### **Negatives:**

- Higher wood costs and logistics costs
- → Metsä Fibre's repair shutdown at Kemi bioproduct mill

#### Comparable operating result and % of sales

**1–12/24: EUR 69 million, 3.6%** 1–12/23: EUR 122 million, *6.3%* 

#### **Positives:**

- → Increased paperboard volumes (+99kton)
- Higher pulp prices
- Zero Lower energy and chemical costs

#### **Negatives:**

- Increased wood costs, logistics costs and fixed costs
- Higher depreciation
- Lower sale of unused emission allowances (EUR 35 vs 55 million)

- → Political strikes, estimated impact EUR -25m\*



### FY 2024 ROCE at 3.2%

#### Comparable return on capital employed, %

Quarterly and rolling 12 months





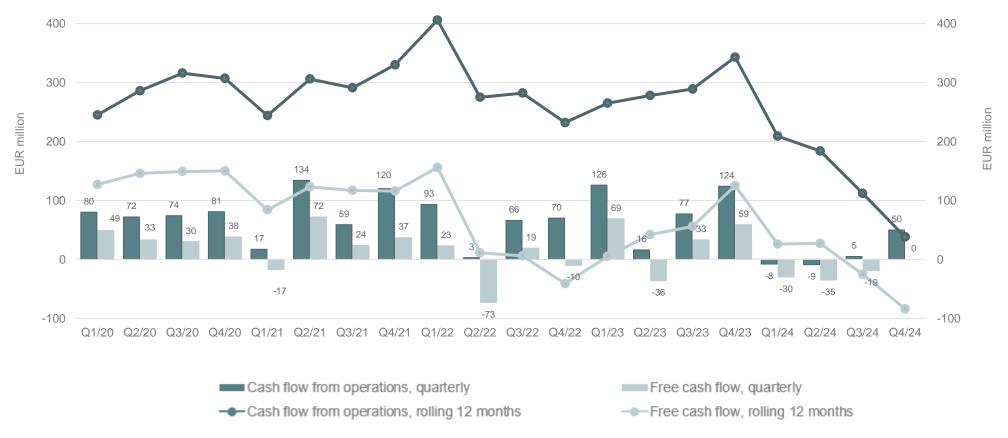
—Quarterly

Target

—Rolling 12 months

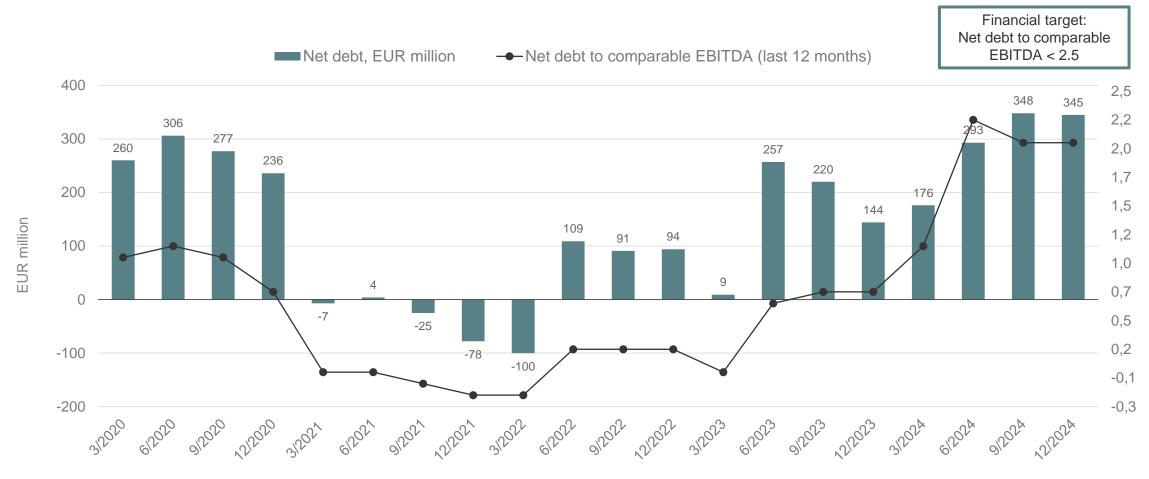
### Significant decrease in 2024 cash flow

2024 cash flow includes a dividend from Metsä Fibre of EUR 10 million (2023: EUR 83 million)



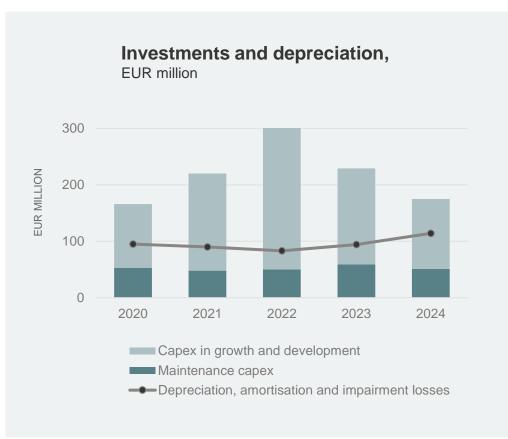


### Solid financial situation despite leverage increase





### Investments and depreciation



#### **Year 2024**

 Total investments in 2024 were EUR 175 million, and depreciation\* EUR 114 million

#### Year 2025, estimated

 The value of 2025 total investments is expected to be in the range of 100–150 million euros



### Ongoing and planned investments

Investments aim to improve the competitiveness of the mills and products and accelerate the move to fossil-free production



#### Simpele board mill

- Renewal of paperboard machine<sup>1)</sup>, **ongoing**
- Renewals in paperboard finishing area and mechanical pulp production, a new power plant



#### Kyro board mill

 Improving the performance of barrier boards and expanding end-use areas, in pre-engineering



#### Husum pulp mill

 New pulp drying machine, in pre-engineering



#### Husum board mill

 New products on the existing BM 2 white kraftliner production line, in pre-engineering



1) Started Q2/24, estimated completion H2/25, total value EUR 60 million

#### **Near-term outlook**

#### January–March 2025

- Paperboard delivery volumes are expected to increase from Q4, average sales prices to remain stable
- Total costs, excluding pulp, are expected to remain at Q4 level
- No planned maintenance shutdowns in Q1
- Demand for softwood market pulp is expected to remain stable. Metsä Fibre's result share is expected to improve





# Result guidance January–March 2025

Metsä Board's comparable operating result in January–March 2025 is expected to improve from October–December 2024 (EUR -3.6 million).





### Summary

- A second tough year behind us, marked by several unexpected occasions beyond our control
- Market situation remains challenging
- Solid financial position after big investments
- We continue to improve the competitiveness of our mills and products, and accelerate our way to fossil-free production

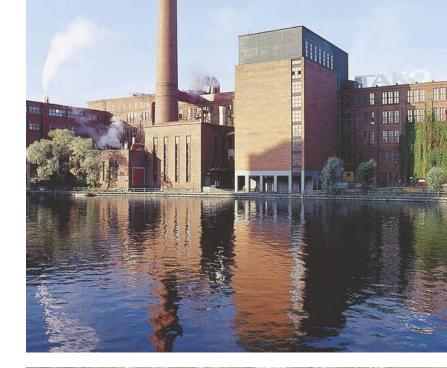




# Metsä Board plans to close Tako mill and enhance the operational efficiency of Kyro mill

- Release announced after the review period
- Change negotiations launched on 23 January at both mills will last at least six weeks
- Any decisions on personnel reductions and mill closure will only be taken after the negotiations are concluded
- If the plan is implemented, production at Tako mill would end in 2025
- Possible mill closure would not have an impact on customer deliveries, as company's overall capacity for folding boxboard is sufficient to meet current demand









# Appendix



### **Key financials**

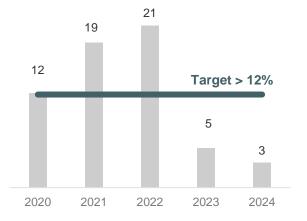
		Q4/24	Q4/23	Change Q4/24 vs Q4/23	FY/24	FY/23	Change 1–12/24 vs 1–12/23
Sales	EUR, m	446	423	6%	1,939	1,942	0%
EBITDA*	EUR, m	25	26	-5%	175	216	-19%
Operating result*	EUR, m	-4	1		69	122	-44%
% of sales*	%	-0.8	0.2		3.6	6.3	
Metsä Fibre's share of operating result*	EUR, m	-3	-5		-10	28	
Earnings per share	EUR	-0.02	0.01		0.07	0.27	-73%
ROCE*	%	-0.3	0.4		3.2	5.1	
Total investments	EUR, m	55	72	-23%	175	229	-23%
Cash flow from operations	EUR, m	50	124	-60%	38	343	-89%
IB Net debt at end of period	EUR, m	345	144	+140%	345	144	+140%



\*comparable

### Financial targets and dividend policy

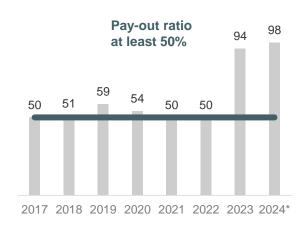
#### **Comparable ROCE, %:**



### IB Net debt/comparable EBITDA



#### Dividend policy Dividend/net result, %



\*) FY 2024: Board's proposal to AGM: EUR 0.07/share, total dividend payment EUR 25 million



#### **Cost structure**

#### **Year 2024**

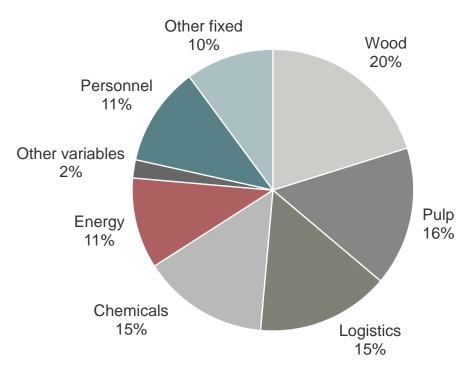
- Total costs EUR 1.8 billion (1.7)
- Total cost deflation, excluding pulp, 1%
- Decreased chemical and energy costs, increased wood, logistics and fixed costs.

wood price development on slide 32

### Metsä

#### Metsä Board's cost structure in 2024

Total costs EUR 1.8 billion (1.7)



<sup>\*)</sup> **Pulp:** Metsä Board purchases all external pulp from its associated company Metsä Fibre, of which Metsä Board owns 24.9%.

Metsä Fibre's pulp cost structure in 2024: Wood 57%, Chemicals 11%, Logistics 9%, Energy 5%, Personnel and other fixed 17%.

### Impacts of FX

- Impact including hedges, actual
  - Q4 2024 vs Q4 2023; EUR 2 million
  - 1–12 2024 vs 1–12 2023: EUR 5 million
- Estimated impacts, including hedges
  - Q1 2025 vs Q4 2024: stable
  - Q1 2025 vs Q1 2024: slightly positive

#### **Hedging policy:**

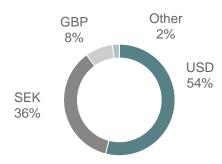
In addition to the balance sheet position of trade receivables and trade payables, 50% of the projected annual net foreign currency exposure at the normal level is hedged.

At the end of the review period, an average of 7.9 months of the net foreign currency exposure was hedged.

### **Metsä**

#### **Annual FX transaction exposure**

total EUR 1.6 billion



The foreign currency transaction exposure consists of foreign-currency-denominated sales and costs.

#### FX sensitivities, excluding hedges

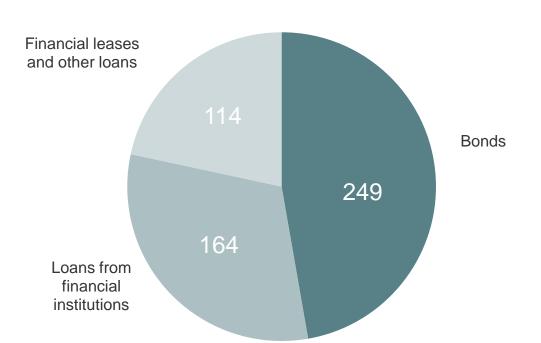
A 10% strengthening of foreign currency vs EUR would have an impact on Metsä Board's EBIT

Currency	Next 12 months
USD, \$	EUR 85 million
SEK, kr	EUR 55 million
GBP, £	EUR 15 million

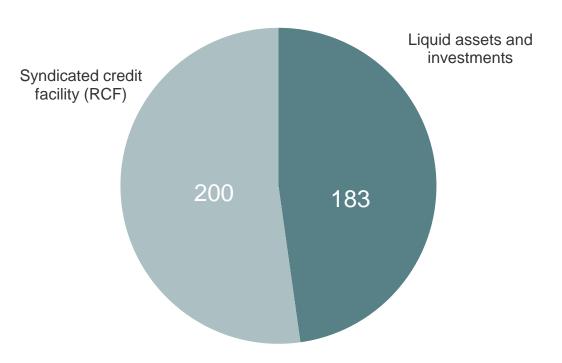
### Interest-bearing debt and liquidity

31 December 2024

**Interest-bearing debt** EUR 527 million



**Liquidity** EUR 383 million



Liquidity is complemented by:

- Commercial paper programme of **EUR 200 million** (EUR 30 million outstanding)
- Metsä Group's internal undrawn short-term credit facility of EUR 150 million



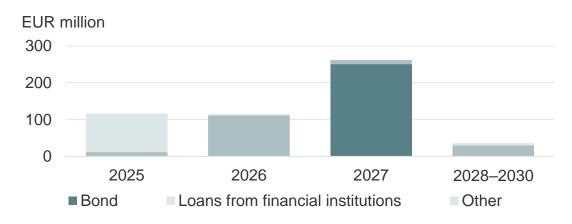
### **Debt maturity and credit ratings**

#### **31 December 2024**

- Total interest-bearing debt was EUR 527 million, and net debt was EUR 345 million
- The average interest rate on loans at the end of the review period was 2.7%, and the average maturity of long-term loans was 2.2 years
- Net financial costs, including foreign exchange differences, were:
  - FY 2024: EUR -10.8 million
  - FY 2023: EUR 0.1 million

#### **Maturity of interest-bearing debt**

Total EUR 527 million



#### Metsä Board's credit ratings are investment grade

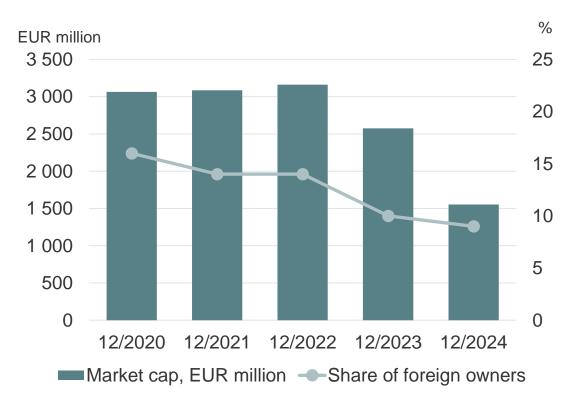
Rating agency	Rating and outlook	Last update on rating
S&P Global	BBB-/stable	02/2018
Moody's Investor Services	Baa2/stable	12/2022



### Market cap and ownership distribution

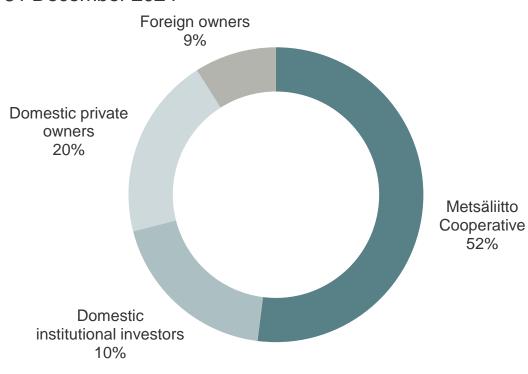
Metsä Board has over 70,000 shareholders, combined amount of A and B shares

#### Market cap and foreign owners



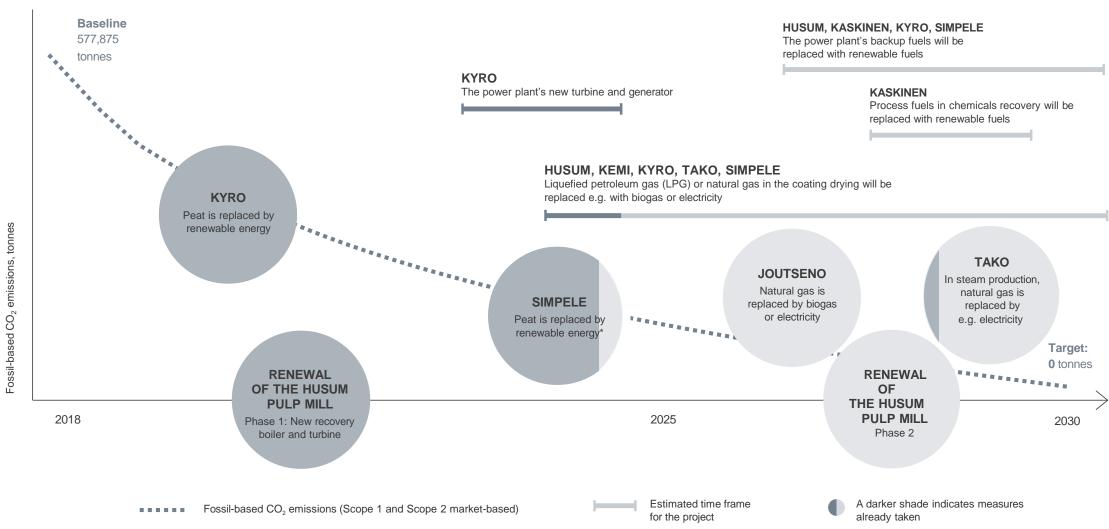
#### **Ownership distribution**







### Plan for transition to fossil-free mills by the end of 2030





#### **External assessments and own commitments**





Metsä Board has an "A" score in the Climate and Water rating and an "A-" in the Forest rating.



Total score 91/100. Metsä Board has achieved the highest rating level every year since 2017.



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DRIVING AMBITIOUS CORPORATE CLIMATE ACTION

Metsä Board's GHG emission reduction targets are approved by the Science Based Targets initiative.

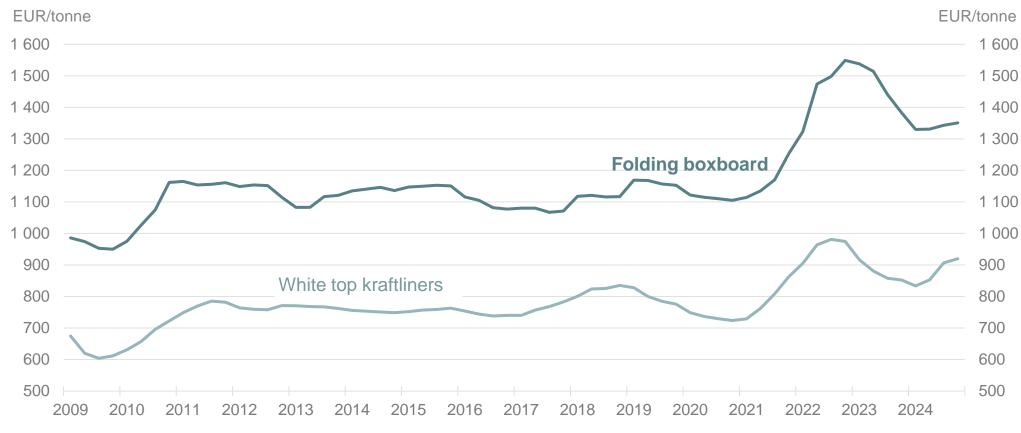




As part of Metsä Group, Metsä Board is committed to the UN Global Compact corporate responsibility initiative and its principles in the areas of human rights, labour, the environment and anti-corruption. Metsä Board also supports the UN's Sustainable Development Goals, the SDGs.



# Price development of folding boxboard and white kraftliners in Europe

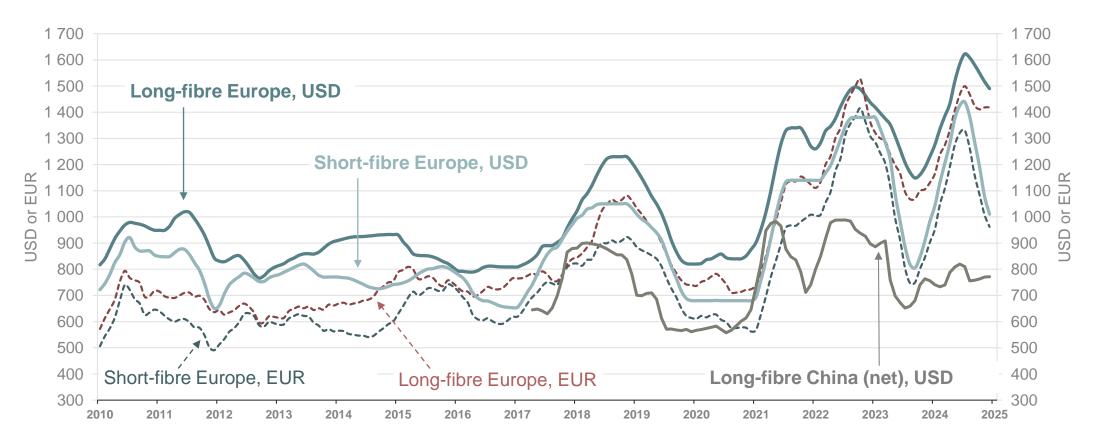






### Price development of pulp (PIX)

Long-fibre (SW) and short-fibre (HW) pulp

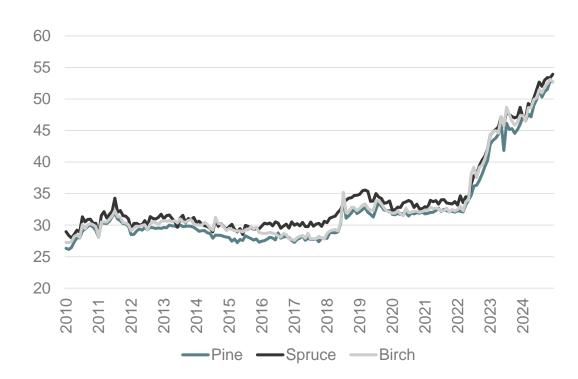




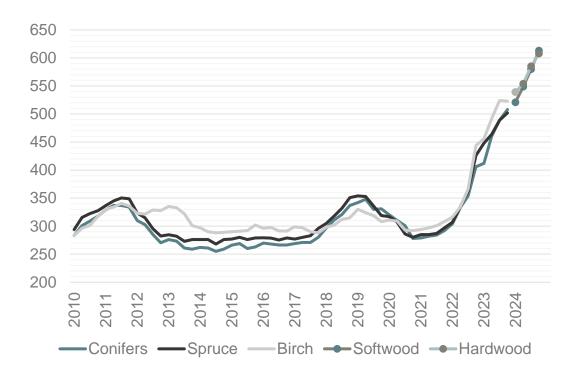
Source: Fastmarkets FOEX

### Price development of pulpwood in Finland and Sweden

Price (delivery at roadside, on bark) of pulpwood in Finland, EUR/m<sup>3</sup>



Price (delivery at roadside, under bark) of pulpwood in Sweden, SEK/m<sup>3</sup>





Sources:

<u>Finland</u> – Luke (Natural Resources Institute Finland): Average delivery prices at roadside (EUR per solid cubic metre with bark, excl. VAT) Sweden – Skogsstyrelsen (The Swedish Forest Agency): Average delivery prices at roadside (SEK per cubic metre under bark)

### FX rates development: EUR/USD and EUR/SEK

